## SmartVault vs. SafeSend®

While SafeSend offers strong tax-specific capabilities, SmartVault provides a comprehensive solution that grows with your practice.



## Streamline Your Endto-End Tax Preparation Workflow



#### **Add Unlimited Clients**

Say goodbye to duplicate data entry and account configuration. SmartVault auto-creates client profiles, security permissions, users, and folder structures.



## **Engage and Onboard**

Create any document, form, quote, and request list. Clients can review, submit source docs, and eSign from anywhere, on any device. All documents are automatically saved to the correct folder.



#### **Auto-Route Returns**

Print and auto-route tax returns directly into the correct SmartVault client folder by tax year. This automation saves you time, eliminates human error, and makes managing large volumes of returns easier.



## **Accelerate Reviews**

Send clients their returns through the portal, enabling them to review, approve, and eSign (with knowledge-based authentication) 100% online. Monitor the status of tax returns, organizers, and client interactions through an intuitive dashboard.

## The Hidden Costs of Using SafeSend

#### **X** Restrictive Functionality:

Limited scope focuses primarily on tax processes, leaving gaps in year-round document management needs.

#### × Integration Challenges:

Lack of integration with popular accounting software like Intuit® limits its usefulness outside of tax season.

#### **X** Workflow Complexity:

Creating separate systems for tax and non-tax work increases complexity and potential for errors.

## The Advantages of Using SmartVault

#### ✓ Versatile DMS:

Provides comprehensive support for both tax and non-tax documents, allowing firms to manage year-round operations seamlessly.

#### **✓** Extensive Integration:

Integrated support with popular tax and accounting platforms, including Intuit® and Thomson Reuters®, allows for continuous workflow.

#### **✓** Enhanced Security:

SOC 2 Type 2 compliance and bank-grade security protect data and support compliance.

#### **✓** Advanced Document Management:

24/7 cloud-based access with advanced document capabilities, an integrated client portal, and unlimited storage help you scale while improving client service.



"SmartVault has become a one-stop place for storage, portals, encrypted email, auto-filing, electronic signatures, and proposals. I would highly recommend SmartVault to others who want to modernize their practice and provide an exceptional client experience."

#### **Carolle Ryan**

Liberty Tax Service

# SmartVault vs. SafeSend®

	SmartVault	SafeSend
Client Engagement and Onboarding		
Client Intake Form	<b>✓</b>	X
Pricing Engine & Quoting	<b>✓</b>	X
Engagement Letters w/ eSignature	✓	✓
Ability to Bulk Send Engagement Letters	✓	X
Accept Payment	✓	<b>✓</b>
Automated Folder Structure Creation	✓	X
Customizable Client Organizer	✓	X
Document Management and Client Portal		
Specialized for Accounting	✓	<b>✓</b>
Secure Document Collection	✓	<b>✓</b>
Cloud-Based 24/7 Access	<b>✓</b>	<b>✓</b>
Unlimited Storage and Clients	<b>✓</b>	X
OCR of Scanned Documents	✓	X
Integration with Thomson Reuters UltraTax CS	✓	<b>✓</b>
Integrated with Intuit Lacerte	✓	✓
Integrated with Intuit ProSeries	✓	X
Intuit ProConnect Integration (2025)	✓	X
Version Control/History	<b>✓</b>	<b>✓</b>
Custom Branded Portal	<b>✓</b>	✓
Integrated eSignature Workflows	✓	<b>✓</b>
Seasonal Worker Licenses	✓	X
Security & Compliance		
FINRA, SEC, GLBA Compliance Support	<b>✓</b>	×
SOC 2 Compliant	<b>~</b>	X
Granular User Permissions	<b>✓</b>	×



SmartVault: Built for Accounting Pros, Designed for Growth. Schedule a demo today!

Visit SmartVault.com

